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by

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# The State of the Economy and Prospects for Tax Revenue in Tennessee

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## The Balance of News

# U.S. Growth Is Expected to Continue into 2006 and Beyond, But Several Trouble Sports Bear Watching

### U.S. posting strong economic growth

• Growth should be around 3.6 percent this year, barely beneath the 3.8 percent for 2004

### Policy is less accommodative of growth

- Removal of liquidity is expected to continue into next year
- Debate now surfacing over extent of future rate increases

### Global growth is mixed

- China's growth remains strong
- Japan's economic recovery could be affected by the dollar
- European growth remains weak

#### International tensions remain

- U.S. current account deficit remains very large
- Talk of possible diversification of assets by foreign central banks, but possibility is now more remote with the dollar appreciating

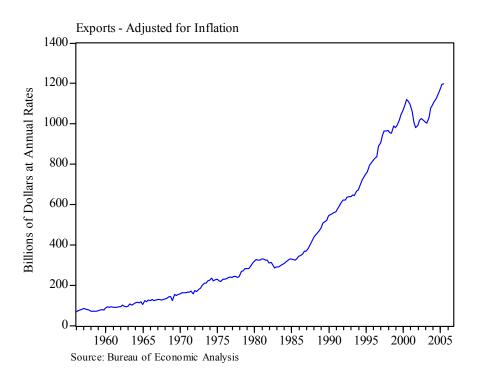
### Domestic issues are also developing

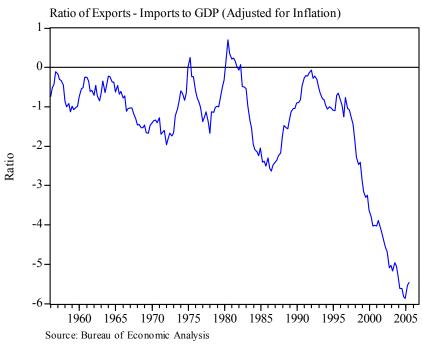
- Consumer confidence has faltered
- Leading indicators faltered but rebounded
- Equity market shows little upside movement
  - But bond market exhibited little deterioration in price over 2005
- Deflation in goods-producing is not as threatening as two years ago, but price declines have recently been registered in CPI goods component excluding food and energy
- Housing resembles a bubble to some
- Vehicle sales are already showing strains of higher energy prices

### Domestic stress points are now evident

- Strong employment gains now possible without share drop in unemployment rate
- Saving rate is troublingly low
- Labor shedding continues, and initial unemployment claims remain comparatively high

# The U.S. Cycle in Perspective *The U.S. in the Global Economy*





## The U.S. Business Cycle in Perspective

# Recovery in Technology Spending Still Dominates the Investment Spending Picture

### Business equipment and software

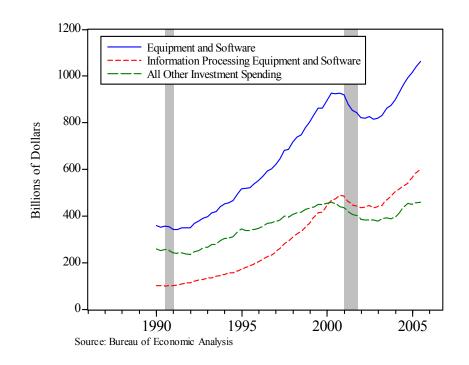
- Nearly 60 percent of total is devoted to information-processing equipment
- Remainder is spread among industrial, transportation, and other equipment

Upturn in technology spending led the upturn in general investment spending throughout this expansion

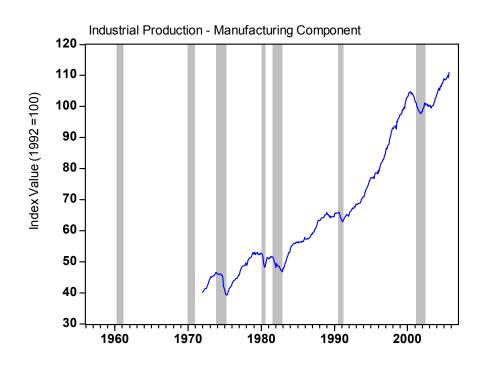
The upturn in technology spending is likely behind the big productivity gains in the current national economic recovery

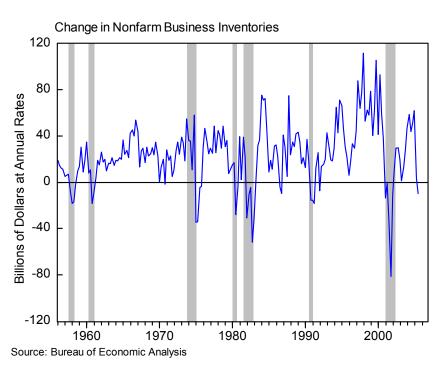
While increasing, spending on general investment goods has barely reached its last cyclical peak

This reflects excess capacity in the manufacturing sector (less than 79 percent in October 2005) and ongoing uncertainty surrounding prospects for profit growth



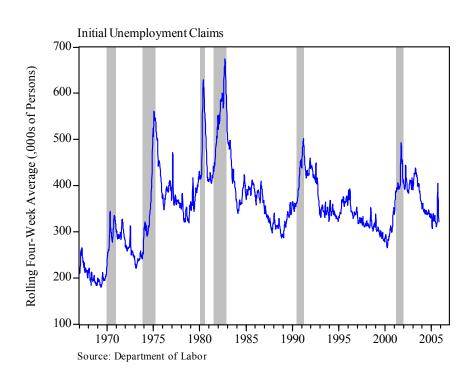
# The U.S. Cycle in Perspective Industrial Output and Changes in Inventories

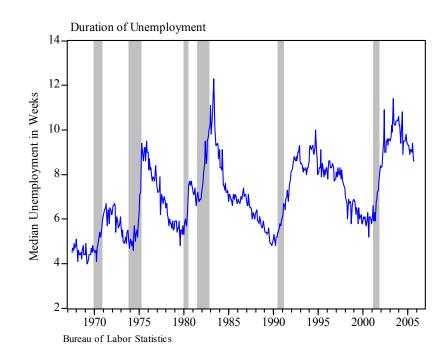




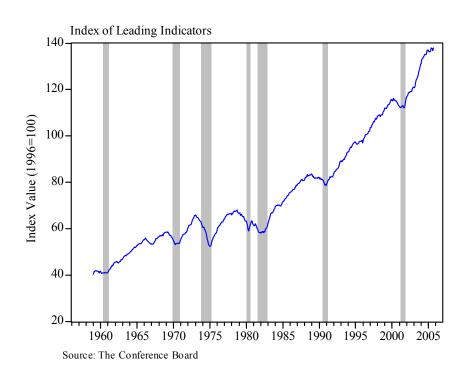
## The U.S. Cycle in Perspective

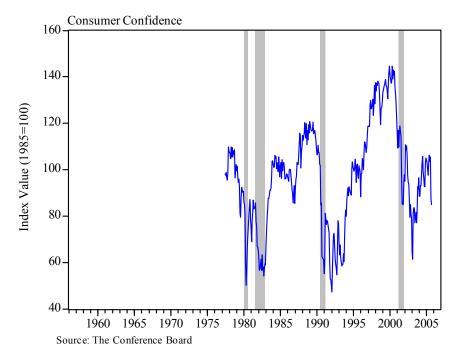
# Labor Markets: Initial Unemployment Claims and the Duration of Unemployment





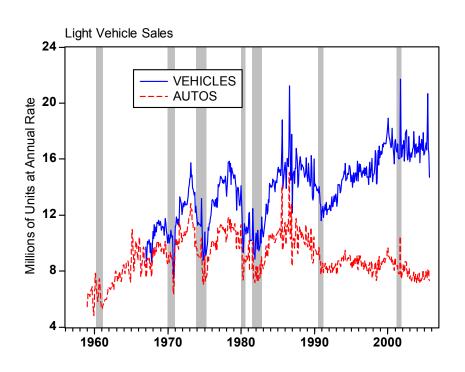
# The U.S. Cycle in Perspective Leading Indicators and Consumer Confidence

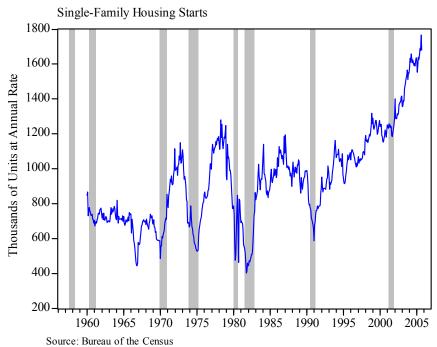




## The U.S. Cycle in Perspective

## Light Vehicle Sales and Housing





# The U.S. Cycle in Perspective

## **Equity Prices**

2005 will be the third year to post a December-to-December gain after three years of declines

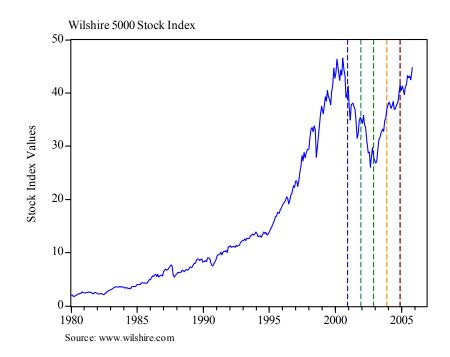
But, the market still has not reached its last peak level

Generally, wealth effect has had minimal effect on spending in the short run

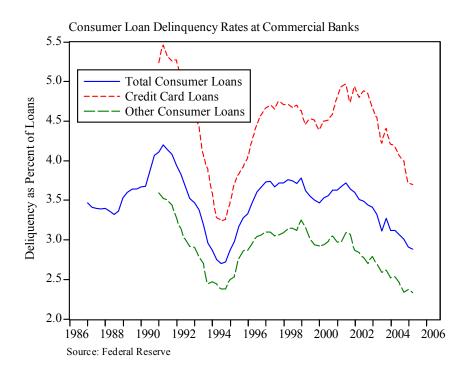
- Wealth loss in 2000-2003 did not adversely affect consumer spending
- Wealth gain in last three years did not buoy spending

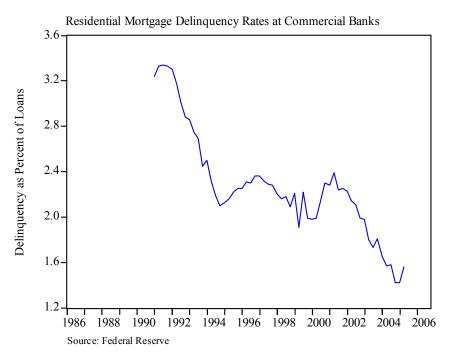
The economy and profits will affect developments in 2006.

Global reallocations by central banks will not affect equity prices unless reallocation has untoward effect on U.S. interest rates

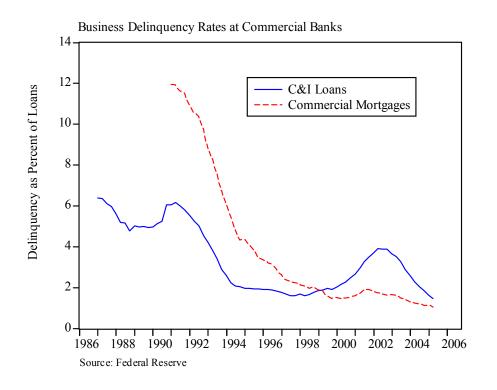


# The U.S. Cycle in Perspective Household Delinquency Rates at Commercial Banks





# The U.S. Cycle in Perspective Business Delinquency Rates at Commercial Banks



C&I loan delinquencies continue their decline

Delinquencies among commercial real estate did not turn upward during the 2000 recession

Looking forward, there is still very good news in the lending area

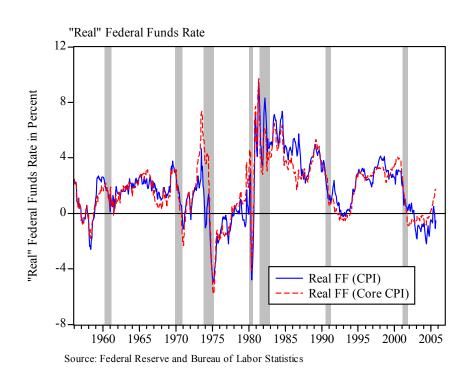
- Bank capital is excellent—a far different condition from the aftermath of the 1990 recession
- The Federal Reserve's effort to remove liquidity has not led to loan quality problems

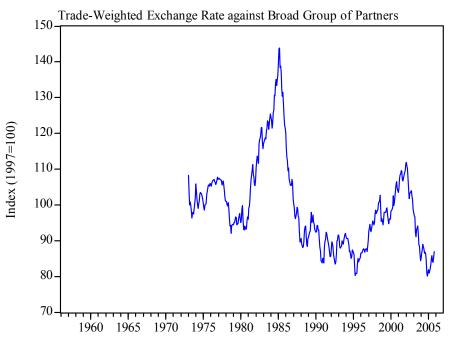
#### Bottom line:

- The economy has ability to continue to finance the current business expansion
- Credit quality of bank borrowers remains very good

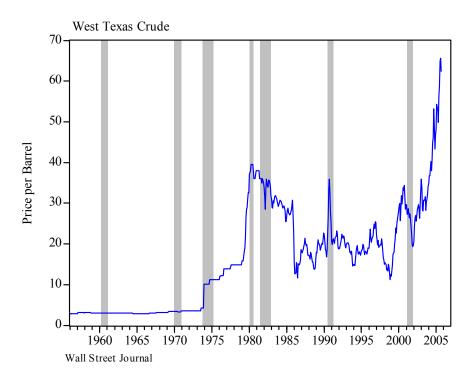
## The U.S. Cycle in Perspective

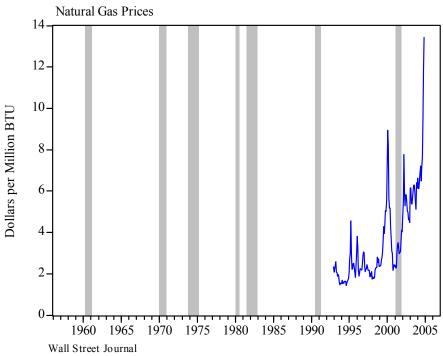
# Negative Forces: Excessive Monetary Stimulus and Exchange Rate





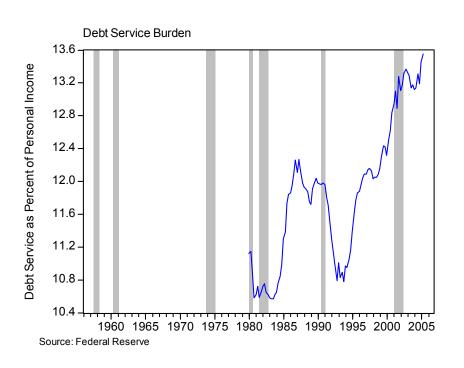
# The U.S. Cycle in Perspective Negative Forces: Oil and Natural Gas Prices

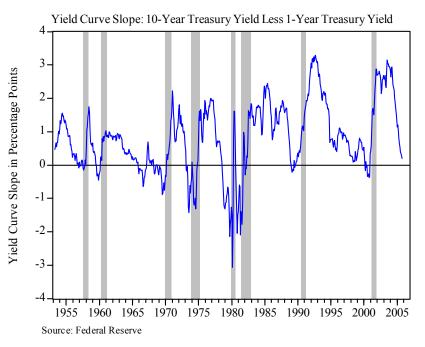




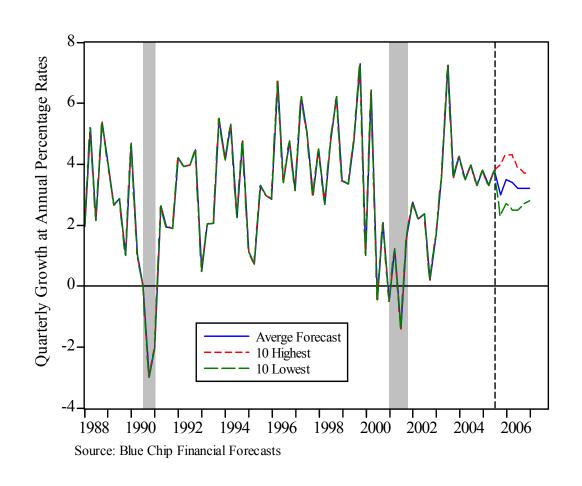
## The U.S. Cycle in Perspective

Negative Forces: Household Financial Obligations and the Yield Curve





# The U.S. Outlook – Graphic Portrayal Blue Chip Short-Term Economic Forecasts



**Baseline U.S. Outlook** Table 1

|    |                               | ======  |         | 2005 ==== |         |         |         | 2006 ==== |         |         |         | 2007 ==== |         |        |            |       |
|----|-------------------------------|---------|---------|-----------|---------|---------|---------|-----------|---------|---------|---------|-----------|---------|--------|------------|-------|
|    |                               | I(A)    | II(A)   | III(A)    | IV(E)   | I(E)    | II(E)   | III(E)    | IV(E)   | I(E)    | II(E)   | III(E)    | IV(E)   | Year-o | ver-Year G | rowth |
|    |                               | 2005    | 2005    | 2005      | 2005    | 2006    | 2006    | 2006      | 2006    | 2007    | 2007    | 2007      | 2007    | 2005   | 2006       | 2007  |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
| 1  | Gross Domestic Product        | 12198.8 | 12378.0 | 12589.6   | 12755.6 | 12949.4 | 13131.2 | 13321.7   | 13506.7 | 13688.9 | 13875.5 | 14063.2   | 14243.3 | 6.4    | 6.0        | 5.6   |
| 2  | Change *                      | 5.5     | 5.5     | 5.5       | 5.4     | 6.2     | 5.7     | 5.9       | 5.7     | 5.5     | 5.6     | 5.5       | 5.2     |        |            |       |
| 3  | Gross Dom. Product (96\$)     | 10999.3 | 11089.2 | 11193.2   | 11270.4 | 11389.3 | 11494.0 | 11604.5   | 11710.0 | 11813.9 | 11919.4 | 12026.2   | 12125.6 | 3.6    | 3.7        | 3.7   |
| 4  | Change *                      | 3.8     | 3.3     | 3.8       | 2.8     | 4.3     | 3.7     | 3.9       | 3.7     | 3.6     | 3.6     | 3.6       | 3.3     |        |            |       |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
| 5  | Personal Consump. Exp. (96\$) | 7764.9  | 7829.5  | 7904.7    | 7933.4  | 8014.7  | 8092.3  | 8161.4    | 8231.1  | 8302.9  | 8374.9  | 8448.9    | 8515.3  | 3.6    | 3.4        | 3.5   |
| 6  | Change *                      | 3.5     | 3.4     | 3.9       | 1.5     | 4.2     | 3.9     | 3.5       | 3.5     | 3.5     | 3.5     | 3.6       | 3.2     |        |            |       |
| 7  | Equipment and Software (96\$) | 1014.2  | 1040.9  | 1063.3    | 1086.3  | 1108.8  | 1131.2  | 1157.0    | 1184.2  | 1209.8  | 1234.1  | 1257.7    | 1280.5  | 10.9   | 9.0        | 8.8   |
| 8  | Change *                      | 8.3     | 11.0    | 8.9       | 8.9     | 8.5     | 8.3     | 9.5       | 9.7     | 9.0     | 8.3     | 7.9       | 7.4     |        |            |       |
| 9  | Nonresid. Construction (96\$) | 251.0   | 252.7   | 251.8     | 252.7   | 253.7   | 254.9   | 255.4     | 256.7   | 257.4   | 258.0   | 258.3     | 258.6   | 1.5    | 1.2        | 1.1   |
| 10 | Change *                      | -2.0    | 2.7     | -1.4      | 1.5     | 1.5     | 1.9     | 0.8       | 2.1     | 1.0     | 1.0     | 0.5       | 0.4     |        |            |       |
| 11 |                               | 584.1   | 599.3   | 606.3     | 609.8   | 609.1   | 612.0   | 614.3     | 615.5   | 615.6   | 617.2   | 619.5     | 620.8   | 6.8    | 2.1        | 0.9   |
| 12 | Change *                      | 9.5     | 10.8    | 4.8       | 2.3     | -0.4    | 1.9     | 1.5       | 0.8     | 0.1     | 1.0     | 1.5       | 0.8     |        |            |       |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
| 13 | Federal Defense (96\$)        | 487.3   | 491.7   | 503.9     | 503.2   | 502.6   | 504.4   | 506.2     | 508.7   | 509.0   | 510.5   | 513.1     | 515.6   | 3.2    | 1.8        | 1.3   |
| 14 | Change *                      | 3.0     | 3.7     | 10.3      | -0.6    | -0.5    | 1.5     | 1.4       | 2.0     | 0.2     | 1.2     | 2.1       | 1.9     |        |            |       |
| 15 | Fed. Nondefense (96\$)        | 244.3   | 244.2   | 245.7     | 247.5   | 249.0   | 250.3   | 252.0     | 253.7   | 255.4   | 257.0   | 258.8     | 260.5   | 1.3    | 2.4        | 2.7   |
| 16 | Change *                      | 1.2     | -0.2    | 2.5       | 2.9     | 2.5     | 2.1     | 2.7       | 2.8     | 2.7     | 2.6     | 2.7       | 2.7     |        |            |       |
| 17 |                               | 1239.8  | 1247.8  | 1249.8    | 1257.9  | 1265.7  | 1273.5  | 1281.5    | 1289.5  | 1297.6  | 1305.8  | 1314.0    | 1322.3  |        |            |       |
| 18 | Change *                      | 1.6     | 2.6     | 0.6       | 2.6     | 2.5     | 2.5     | 2.5       | 2.5     | 2.5     | 2.5     | 2.5       | 2.5     | 1.7    | 2.3        | 2.5   |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
| 19 | Net Exports ('96\$)           | -645.4  | -614.2  | -611.8    | -613.6  | -627.9  | -644.2  | -649.6    | -658.3  | -664.8  | -671.4  | -679.1    | -682.7  |        |            |       |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
|    | Chg. in Bus. Invent. (96\$)   | 58.2    | -1.7    | -16.6     | -6.9    | 13.5    | 19.6    | 26.3      | 28.8    | 31.0    | 33.2    | 35.0      | 34.7    |        |            |       |
|    | Nonfarm Inventories           | 61.8    | 3.4     | -9.8      | -4.5    | 14.5    | 20.0    | 26.4      | 28.9    | 31.0    | 33.2    | 35.0      | 34.7    |        |            |       |
| 22 | Farm Inventories              | -2.3    | -4.2    | -5.9      | -2.4    | -1.0    | -0.4    | -0.2      | -0.1    | 0.0     | 0.0     | 0.0       | 0.0     |        |            |       |
|    |                               |         |         |           |         |         |         |           |         |         |         |           |         |        |            |       |
|    | GNP Deflator ('96=100) *      | 3.0     | 2.6     | 3.1       | 2.5     | 1.9     | 1.9     | 2.0       | 1.9     | 1.8     | 1.9     | 1.8       | 1.8     | 2.7    | 2.2        | 1.9   |
|    | CPI (1982-84=100) *           | 2.4     | 4.2     | 5.1       | 4.4     | 2.1     | 2.6     | 2.5       | 2.5     | 2.4     | 2.4     | 2.3       | 2.3     | 3.4    | 3.2        | 2.4   |
| 25 | PPI (1982=100) *              | 2.8     | 3.3     | 7.3       | 6.8     | 0.2     | 1.2     | 1.6       | 1.5     | 1.4     | 1.5     | 1.4       | 1.2     | 4.8    | 2.9        | 1.4   |

**Cyclical Characteristics** Table 2

|    |   | ======  |         | = 2005 ==== |         | =====   |         | = 2006 ==== | ======= | =====   |         | = 2007 ==== |         |        |             |       |
|----|---|---------|---------|-------------|---------|---------|---------|-------------|---------|---------|---------|-------------|---------|--------|-------------|-------|
|    |   | I(A)    | II(A)   | III(A)      | IV(E)   | I(E)    | II(E)   | III(E)      | IV(E)   | I(E)    | II(E)   | III(E)      | IV(E)   | Year-o | over-Year G | rowth |
|    |   | 2005    | 2005    | 2005        | 2005    | 2006    | 2006    | 2006        | 2006    | 2007    | 2007    | 2007        | 2007    | 2005   | 2006        | 2007  |
|    |   |         |         |             |         |         |         |             |         |         |         |             |         |        |             |       |
| 1  | Domestic Final Sales ('96\$)            | 11586.5 | 11705.1 | 11821.6     | 11890.8 | 12003.6 | 12118.6 | 12227.8     | 12339.4 | 12447.7 | 12557.6 | 12670.4     | 12773.5 | 3.6    | 3.8         | 3.5   |
| 2  | Change *                                | 3.7     | 4.2     | 4.0         | 2.4     | 3.8     | 3.9     | 3.7         | 3.7     | 3.6     | 3.6     | 3.6         | 3.3     |        |             |       |
|    |   |         |         |             |         |         |         |             |         |         |         |             |         |        |             |       |
| 3  | Cyclical Domestic Demand ('96\$)        | 2971.6  | 3036.8  | 3094.9      | 3066.8  | 3111.8  | 3155.6  | 3193.4      | 3232.7  | 3270.2  | 3307.7  | 3346.6      | 3376.4  | 6.8    | 4.3         | 4.8   |
| 4  | Change *                                | 5.4     | 9.1     | 7.9         | -3.6    | 6.0     | 5.7     | 4.9         | 5.0     | 4.7     | 4.7     | 4.8         | 3.6     |        |             |       |
|    |   |         |         |             |         |         |         |             |         |         |         |             |         |        |             |       |
| 5  | Cyclical Consumer Demand ('96\$)        | 1122.3  | 1143.9  | 1173.5      | 1118.0  | 1140.2  | 1157.5  | 1166.7      | 1176.3  | 1187.5  | 1198.4  | 1211.1      | 1216.5  | 4.5    | 1.8         | 3.7   |
| 6  | Change *                                | 2.6     | 7.9     | 10.8        | -17.6   | 8.2     | 6.2     | 3.2         | 3.3     | 3.8     | 3.7     | 4.3         | 1.8     |        |             |       |
| 7  | Light Vehicles and Parts ('96\$)        | 449.6   | 458.5   | 473.7       | 410.7   | 425.6   | 434.8   | 436.5       | 438.4   | 441.7   | 444.8   | 449.5       | 447.5   | 1.4    | -3.2        | 2.8   |
| 8  | Change *                                | -2.8    | 8.2     | 13.9        | -43.5   | 15.3    | 8.9     | 1.6         | 1.8     | 3.0     | 2.8     | 4.3         | -1.7    |        |             |       |
| 9  | Other Durables ('96\$)                  | 672.7   | 685.4   | 699.8       | 707.4   | 714.6   | 722.8   | 730.2       | 737.9   | 745.7   | 753.6   | 761.6       | 769.0   | 6.7    | 5.1         | 4.3   |
| 10 | Change *                                | 6.4     | 7.8     | 8.7         | 4.4     | 4.2     | 4.6     | 4.2         | 4.3     | 4.3     | 4.3     | 4.3         | 3.9     |        |             |       |
|    |   |         |         |             |         |         |         |             |         |         |         |             |         |        |             |       |
|    | Fixed Investment ('96\$)                | 1842.2  | 1884.7  | 1911.0      | 1948.8  | 1971.6  | 1998.1  | 2026.7      | 2056.3  | 2082.8  | 2109.3  | 2135.5      | 2159.9  | 8.1    | 6.1         | 5.4   |
| 12 |   | 7.3     | 7.4     | 7.4         | 8.2     | 4.8     | 5.5     | 5.9         | 6.0     | 5.2     | 5.2     | 5.1         | 4.6     |        |             |       |
| 13 | Resid. Construction (96\$)              | 584.1   | 599.3   | 606.3       | 609.8   | 609.1   | 612.0   | 614.3       | 615.5   | 615.6   | 617.2   | 619.5       | 620.8   | 6.8    | 2.1         | 0.9   |
| 14 |   | 9.5     | 10.8    | 4.8         | 2.3     | -0.4    | 1.9     | 1.5         | 0.8     | 0.1     | 1.0     | 1.5         | 0.8     |        |             |       |
| 15 |   | 251.0   | 252.7   | 251.8       | 252.7   | 253.7   | 254.9   | 255.4       | 256.7   | 257.4   | 258.0   | 258.3       | 258.6   | 1.5    | 1.2         | 1.1   |
| 16 |   | -2.0    | 2.7     | -1.4        | 1.5     | 1.5     | 1.9     | 0.8         | 2.1     | 1.0     | 1.0     | 0.5         | 0.4     |        |             |       |
| 17 | Equipment and Software ('96\$)          | 1014.2  | 1040.9  | 1063.3      | 1086.3  | 1108.8  | 1131.2  | 1157.0      | 1184.2  | 1209.8  | 1234.1  | 1257.7      | 1280.5  | 10.9   | 9.0         | 8.8   |
| 18 | Change *                                | 8.3     | 11.0    | 8.9         | 8.9     | 8.5     | 8.3     | 9.5         | 9.7     | 9.0     | 8.3     | 7.9         | 7.4     |        |             |       |
|    | Name of Control of Control              | 2007.7  | 0050.4  | 0000.0      | 0000.0  | 0077.4  | 0000.4  | 0444.4      | 0.477.0 | 0540.0  | 0044.7  | 0070.0      | 07.40.4 | 0.4    | 2.5         |       |
| 19 | , | 8027.7  | 8052.4  | 8098.3      | 8203.6  | 8277.4  | 8338.4  | 8411.1      | 8477.3  | 8543.6  | 8611.7  | 8679.6      | 8749.1  | 2.4    | 3.5         | 3.2   |
| 20 | Change *                                | 3.2     | 1.2     | 2.3         | 5.3     | 3.7     | 3.0     | 3.5         | 3.2     | 3.2     | 3.2     | 3.2         | 3.2     |        |             |       |
| 24 | Chg. in Business Inventories            | 58.2    | -1.7    | -16.6       | -6.9    | 13.5    | 19.6    | 26.3        | 28.8    | 31.0    | 33.2    | 35.0        | 34.7    |        |             |       |
| 21 | Cng. In Business Inventories            | 56.2    | -1.7    | -10.0       | -6.9    | 13.5    | 19.0    | 26.3        | 20.0    | 31.0    | 33.2    | 35.0        | 34.7    |        |             |       |
| 22 | Gross Domestic Purchases ('96\$)&       | 11644.3 | 11704.8 | 11809.4     | 11883.9 | 12017.1 | 12138.2 | 12254.1     | 12368.3 | 12478.7 | 12590.8 | 12705.3     | 12808.3 | 3.6    | 3.7         | 3.7   |
|    | , ,                                     | 4.1     | 2.1     | 3.6         | 2.5     | 4.6     | 4.1     | 3.9         | 3.8     | 3.6     | 3.6     | 3.7         | 3.3     | 3.0    | 3.1         | 3.1   |
| 23 | Change                                  | 4.1     | 2.1     | 3.0         | 2.5     | 4.0     | 4.1     | 3.8         | 3.0     | 3.6     | 3.0     | 3.1         | 3.3     |        |             |       |
| 24 | Net Exports ('96\$)                     | -645.4  | -614.2  | -611.8      | -613.6  | -627.9  | -644.2  | -649.6      | -658.3  | -664.8  | -671.4  | -679.1      | -682.7  |        |             |       |
|    | 1101 EAPOILS ( 304)                     | -040.4  | -01-4.2 | -011.0      | -010.0  | -021.3  | -04-4.2 | -040.0      | -0.00.3 | -000    | -07 1.4 | -01 3.1     | -002.7  |        |             |       |
| 25 | GDP ('96\$)**                           | 10999.3 | 11089.2 | 11193.2     | 11270.4 | 11389.3 | 11494.0 | 11604.5     | 11710.0 | 11813.9 | 11919.4 | 12026.2     | 12125.6 | 3.6    | 3.7         | 3.7   |
|    | Change *                                | 3.8     | 3.3     | 3.8         | 2.8     | 4.3     | 3.7     | 3.9         | 3.7     | 3.6     | 3.6     | 3.6         | 3.3     | 0.0    | 3.,         | 0.,   |
|    |   |         |         |             |         |         |         |             |         |         |         |             |         |        |             |       |

<sup>@</sup> Noncyclical Demand = Consumer spending on nondurable goods and services and all forms of government spending (excluding CCC inventories) & Gross Domestic Purchases = Domestic final demand plus Change \*

\* Quarter-to-quarter percent Change \*

A = Actual; E = Forecast Except for price indexes, all data in billions of dollars Historical sources: BEA and BLS Except for price indexes, all data in billions of dollars Historical sources: BEA and BLS

| Household Sector | Table 3  |
|------------------|----------|
| Household Sector | i abie 5 |

|    |                                |         |         | = 2005 ==== |         | ======  |         | = 2006 ==== |         |         |         | = 2007 ==== |         |        |            |       |
|----|--------------------------------|---------|---------|-------------|---------|---------|---------|-------------|---------|---------|---------|-------------|---------|--------|------------|-------|
|    |                                | I(A)    | II(A)   | III(A)      | IV(E)   | I(E)    | II(E)   | III(E)      | IV(E)   | I(E)    | II(E)   | III(E)      | IV(E)   | Year-o | ver-Year G | rowth |
|    |                                | 2005    | 2005    | 2005        | 2005    | 2006    | 2006    | 2006        | 2006    | 2007    | 2007    | 2007        | 2007    | 2005   | 2006       | 2007  |
| 1  | Personal Income (\$ Bil.)      | 10073.4 | 10221.2 | 10293.0     | 10392.3 | 10544.4 | 10688.8 | 10846.4     | 10995.8 | 11134.9 | 11285.4 | 11433.4     | 11584.7 | 5.5    | 5.1        | 5.5   |
| 2  | Change *                       | 2.0     | 6.0     | 2.8         | 3.9     | 6.0     | 5.6     | 6.0         | 5.6     | 5.2     | 5.5     | 5.4         | 5.4     |        |            |       |
|    |                                |         |         |             |         |         |         |             |         |         |         |             |         |        |            |       |
| 3  | Civilian Employment (Mil.)     | 140.3   | 141.4   | 142.3       | 142.8   | 143.4   | 144.0   | 144.6       | 145.2   | 145.8   | 146.4   | 147.0       | 147.5   | 1.8    | 1.8        | 1.6   |
| 4  | Change *                       | 0.6     | 3.2     | 2.6         | 1.5     | 1.6     | 1.6     | 1.7         | 1.7     | 1.6     | 1.6     | 1.6         | 1.6     |        |            |       |
| 5  | Unemployment Rate              | 5.3     | 5.1     | 5.0         | 5.0     | 5.0     | 4.9     | 4.9         | 4.9     | 4.8     | 4.8     | 4.7         | 4.6     |        |            |       |
|    |                                |         |         |             |         |         |         |             |         |         |         |             |         |        |            |       |
| 6  | Personal Consump. Exp. ('96\$) | 7764.9  | 7829.5  | 7904.7      | 7933.4  | 8014.7  | 8092.3  | 8161.4      | 8231.1  | 8302.9  | 8374.9  | 8448.9      | 8515.3  | 3.6    | 3.4        | 3.5   |
| 7  | Change *                       | 3.5     | 3.4     | 3.9         | 1.5     | 4.2     | 3.9     | 3.5         | 3.5     | 3.5     | 3.5     | 3.6         | 3.2     |        |            |       |
| 8  | Autos & Parts                  | 449.6   | 458.5   | 473.7       | 410.7   | 425.6   | 434.8   | 436.5       | 438.4   | 441.7   | 444.8   | 449.5       | 447.5   | 1.4    | -3.2       | 2.8   |
| 9  | Change *                       | -2.8    | 8.2     | 13.9        | -43.5   | 15.3    | 8.9     | 1.6         | 1.8     | 3.0     | 2.8     | 4.3         | -1.7    |        |            |       |
| 10 |                                | 672.7   | 685.4   | 699.8       | 707.4   | 714.6   | 722.8   | 730.2       | 737.9   | 745.7   | 753.6   | 761.6       | 769.0   | 6.7    | 5.1        | 4.3   |
| 11 | Change *                       | 6.4     | 7.8     | 8.7         | 4.4     | 4.2     | 4.6     | 4.2         | 4.3     | 4.3     | 4.3     | 4.3         | 3.9     |        |            |       |
| 12 | Nondurable Goods               | 2265.6  | 2285.9  | 2300.6      | 2328.7  | 2350.6  | 2375.1  | 2398.6      | 2422.3  | 2446.3  | 2470.5  | 2494.6      | 2518.3  | 4.3    | 4.0        | 4.0   |
| 13 | Change *                       | 5.3     | 3.6     | 2.6         | 5.0     | 3.8     | 4.2     | 4.0         | 4.0     | 4.0     | 4.0     | 4.0         | 3.9     |        |            |       |
| 14 |                                | 4392.0  | 4417.6  | 4452.5      | 4486.7  | 4523.8  | 4559.6  | 4596.1      | 4632.4  | 4669.1  | 4706.0  | 4743.2      | 4780.4  | 2.9    | 3.2        | 3.2   |
| 15 | 6 Change *                     | 2.8     | 2.4     | 3.2         | 3.1     | 3.4     | 3.2     | 3.2         | 3.2     | 3.2     | 3.2     | 3.2         | 3.2     |        |            |       |
|    |                                |         |         |             |         |         |         |             |         |         |         |             |         |        |            |       |
| 16 | Lt. Vehicles                   | 16.5    | 17.2    | 17.9        | 15.4    | 15.9    | 16.2    | 16.1        | 16.1    | 16.1    | 16.0    | 16.1        | 15.9    | -0.7   | -4.1       | -0.4  |
| 17 |                                | -14.0   | 18.3    | 17.5        | -45.8   | 14.4    | 7.1     | -1.7        | -0.2    | -0.6    | -1.1    | 0.8         | -5.0    |        |            |       |
|    | New Auto Sales (Mil.)          | 7.5     | 7.6     | 8.0         | 8.5     | 8.7     | 8.7     | 8.5         | 8.4     | 8.4     | 8.3     | 8.4         | 8.2     | 5.2    | 8.7        | -3.0  |
| 19 |                                | -8.6    | 7.7     | 17.0        | 27.8    | 10.3    | 3.2     | -8.8        | -7.5    | -0.6    | -1.1    | 0.8         | -5.0    |        |            |       |
| 20 |                                | 9.0     | 9.6     | 10.0        | 6.9     | 7.2     | 7.4     | 7.6         | 7.7     | 7.7     | 7.7     | 7.7         | 7.6     | -5.3   | -15.5      | 2.5   |
| 21 | Change *                       | -18.3   | 27.6    | 18.0        | -76.8   | 19.6    | 11.8    | 7.2         | 8.6     | -0.6    | -1.1    | 0.8         | -5.0    |        |            |       |
|    |                                |         |         |             |         |         |         |             |         |         |         |             |         |        |            |       |
|    | Private Housing Starts (Mil.)  | 2.083   | 2.044   | 2.092       | 2.052   | 2.044   | 2.038   | 2.027       | 2.011   | 1.990   | 1.984   | 1.973       | 1.958   | 6.1    | -1.8       | -2.7  |
| 23 |                                | 24.2    | -7.2    | 9.7         | -7.5    | -1.6    | -1.1    | -2.1        | -3.1    | -4.1    | -1.3    | -2.1        | -3.1    |        |            |       |
|    | Single-Family                  | 1.709   | 1.693   | 1.740       | 1.704   | 1.700   | 1.696   | 1.687       | 1.675   | 1.658   | 1.654   | 1.646       | 1.633   |        |            |       |
| 25 | Multi-Family                   | 0.374   | 0.351   | 0.352       | 0.348   | 0.344   | 0.342   | 0.340       | 0.337   | 0.332   | 0.330   | 0.328       | 0.324   |        |            |       |
| 26 | Existing Home Sales (Th.)      | 6836.7  | 7223.3  | 7236.7      | 7307.3  | 7462.6  | 7582.4  | 7702.9      | 7841.2  | 7980.7  | 8125.7  | 8274.4      | 8426.0  | 6.4    | 6.9        | 7.3   |
| 27 | ' Change *                     | 0.0     | 0.0     | 0.0         | 4.0     | 8.8     | 6.6     | 6.5         | 7.4     | 7.3     | 7.5     | 7.5         | 7.5     |        |            |       |

**Corporate Sector** Table 4

|    |                                | ====== |        | 2005 ===== |        | ====== |        | 2006 ===== |        | ====== |        | 2007 ==== |        |        |            |       |
|----|--------------------------------|--------|--------|------------|--------|--------|--------|------------|--------|--------|--------|-----------|--------|--------|------------|-------|
|    |                                | I(A)   | II(A)  | III(A)     | IV(E)  | I(E)   | II(E)  | III(E)     | IV(E)  | I(E)   | II(E)  | III(E)    | IV(E)  | Year-o | ver-Year G | rowth |
|    |                                | 2005   | 2005   | 2005       | 2005   | 2006   | 2006   | 2006       | 2006   | 2007   | 2007   | 2007      | 2007   | 2005   | 2006       | 2007  |
| 1  | Fixed Business Invest. ('96\$) | 1252.2 | 1279.0 | 1298.4     | 1339.1 | 1362.5 | 1386.0 | 1412.4     | 1440.9 | 1467.2 | 1492.1 | 1516.0    | 1539.1 | 8.9    | 8.4        | 7.4   |
| 2  | Change *                       | 8.4    | 8.4    | 8.4        | 13.1   | 7.2    | 7.1    | 7.8        | 8.3    | 7.5    | 7.0    | 6.6       | 6.2    |        |            |       |
| 3  | Structures                     | 251.0  | 252.7  | 251.8      | 252.7  | 253.7  | 254.9  | 255.4      | 256.7  | 257.4  | 258.0  | 258.3     | 258.6  | 1.5    | 1.2        | 1.1   |
| 4  | Change *                       | -2.0   | 2.7    | -1.4       | 1.5    | 1.5    | 1.9    | 0.8        | 2.1    | 1.0    | 1.0    | 0.5       | 0.4    |        |            |       |
| 5  | Producer Equip. & Software     | 1014.2 | 1040.9 | 1063.3     | 1086.3 | 1108.8 | 1131.2 | 1157.0     | 1184.2 | 1209.8 | 1234.1 | 1257.7    | 1280.5 | 10.9   | 9.0        | 8.8   |
| 6  | Change *                       | 8.3    | 11.0   | 8.9        | 8.9    | 8.5    | 8.3    | 9.5        | 9.7    | 9.0    | 8.3    | 7.9       | 7.4    |        |            |       |
|    |                                |        |        |            |        |        |        |            |        |        |        |           |        |        |            |       |
| 7  | Chg. in Bus. Invent. ('96\$)   | 58.2   | -1.7   | -16.6      | -6.9   | 13.5   | 19.6   | 26.3       | 28.8   | 31.0   | 33.2   | 35.0      | 34.7   |        |            |       |
| 8  | Chg. In Nonfarm Inventories    | 61.8   | 3.4    | -9.8       | -4.5   | 14.5   | 20.0   | 26.4       | 28.9   | 31.0   | 33.2   | 35.0      | 34.7   |        |            |       |
|    |                                |        |        |            |        |        |        |            |        |        |        |           |        |        |            |       |
| 9  | Corporate Profits (B.T.)       | 1378.3 | 1412.2 | 1460.3     | 1515.8 | 1526.9 | 1558.9 | 1595.9     | 1624.0 | 1664.1 | 1699.4 | 1734.2    | 1766.1 |        |            |       |
| 10 | Corporate Profits (A.T.)       | 1015.7 | 1039.7 | 1075.2     | 1116.0 | 1124.2 | 1147.7 | 1175.0     | 1195.7 | 1225.2 | 1251.2 | 1276.8    | 1300.3 | 34.7   | 9.3        | 8.9   |
| 11 | Change *                       | 123.1  | 9.8    | 14.4       | 16.1   | 3.0    | 8.6    | 9.9        | 7.2    | 10.2   | 8.8    | 8.4       | 7.6    |        |            |       |
| 12 | Internal Funds (A.T.)          | 915.7  | 927.3  | 945.1      | 969.8  | 970.8  | 983.4  | 996.8      | 1008.3 | 1025.3 | 1040.1 | 1054.9    | 1070.5 | -2.7   | 5.4        | 5.8   |
| 13 | Change *                       | 9.4    | 5.2    | 7.9        | 10.9   | 0.4    | 5.3    | 5.5        | 4.7    | 6.9    | 5.9    | 5.8       | 6.1    |        |            |       |
| 14 | Dividends                      | 494.9  | 506.3  | 520.1      | 532.3  | 544.8  | 557.3  | 570.1      | 582.7  | 595.4  | 608.1  | 621.0     | 633.9  | 4.1    | 9.8        | 9.0   |
| 15 | Change *                       | -50.3  | 9.5    | 11.4       | 9.7    | 9.7    | 9.5    | 9.5        | 9.2    | 8.9    | 8.8    | 8.8       | 8.5    |        |            |       |
|    |                                |        |        |            |        |        |        |            |        |        |        |           |        |        |            |       |
| 16 | Output per Hour *              | 3.0    | 0.6    | 4.8        | 1.5    | 3.0    | 2.3    | 2.4        | 2.2    | 2.2    | 2.2    | 2.2       | 2.0    | 2.5    | 2.5        | 2.2   |
| 17 | Hourly Compensation *          | 4.3    | 4.3    | 4.3        | 4.2    | 3.8    | 4.5    | 3.8        | 4.0    | 3.6    | 3.9    | 3.7       | 3.5    | 5.6    | 4.0        | 3.8   |
| 18 | Unit Labor Costs *             | 1.7    | 2.3    | -0.7       | 2.7    | 0.9    | 2.2    | 1.4        | 1.8    | 1.4    | 1.6    | 1.5       | 1.5    | 3.0    | 1.5        | 1.6   |

**International Sector** Table 5

|   |                      |        |        | 2005 ==== |        | ====== |        | 2006 ==== |        |        |        | 2007 ==== |        |        |            |       |
|---|----------------------|--------|--------|-----------|--------|--------|--------|-----------|--------|--------|--------|-----------|--------|--------|------------|-------|
|   |                      | I(A)   | II(A)  | III(A)    | IV(E)  | I(E)   | II(E)  | III(E)    | IV(E)  | I(E)   | II(E)  | III(E)    | IV(E)  | Year-o | ver-Year G | rowth |
|   |                      | 2005   | 2005   | 2005      | 2005   | 2006   | 2006   | 2006      | 2006   | 2007   | 2007   | 2007      | 2007   | 2005   | 2006       | 2007  |
| 1 | Net Exports ('96\$)  | -645.4 | -614.2 | -611.8    | -613.6 | -627.9 | -644.2 | -649.6    | -658.3 | -664.8 | -671.4 | -679.1    | -682.7 |        |            |       |
| 2 | Exports ('96\$)      | 1165.3 | 1195.4 | 1197.6    | 1208.7 | 1225.8 | 1243.8 | 1271.0    | 1292.8 | 1313.9 | 1336.3 | 1357.6    | 1382.4 | 6.6    | 5.6        | 7.1   |
| 3 | Change *             | 7.5    | 10.7   | 0.7       | 3.8    | 5.8    | 6.0    | 9.0       | 7.0    | 6.7    | 7.0    | 6.5       | 7.5    |        |            |       |
| 4 | Imports ('96\$)      | 1810.7 | 1809.6 | 1809.4    | 1822.3 | 1853.6 | 1888.0 | 1920.5    | 1951.1 | 1978.7 | 2007.6 | 2036.7    | 2065.1 | 5.5    | 5.0        | 6.2   |
| 5 | Change *             | 7.4    | -0.2   | 0.0       | 2.9    | 7.1    | 7.6    | 7.1       | 6.5    | 5.8    | 6.0    | 5.9       | 5.7    |        |            |       |
|   |                      |        |        |           |        |        |        |           |        |        |        |           |        |        |            |       |
| 6 | Trade Weighted Index | 21 2   | 83.5   | 846       | 85.3   | 85.7   | 86.0   | 86.2      | 86.7   | 27 2   | 876    | 22 1      | 88 0   | -20    | 2 0        | 2.1   |

Except where noted, all data in billions of dollars
\* Quarter-to-quarter percent changes expressed at compound annual rates
A = Actual; E = Forecast

## **Outlook for Interest Rates**

### Market Based Forecasts: Futures Market over the Next Year

Futures market sees increases in the federal funds rate continuing in 2006

- At the time the interest rate outlook was constructed, futures market saw federal funds rate at around 4.75 percent by mid-2006.
- Pattern of the rate increases gyrates as markets adjust to incoming data

Analysts now shifting to view that the FOMC will be less aggressive in 2006

- As of Friday (11/25) rate is expected to reach 4.5 percent in the February-April time frame but it is uncertain as to whether it will get to 4.75 percent
- Contracts for remainder of the year point to 4 5/8 rate

| Federal Fun       | ds Future Co | ntract  |
|-------------------|--------------|---------|
|                   | Settlement   |         |
| Contract          | Index        | Implied |
| <b>Expiration</b> | Price        | Rate    |
| Nov-05            | 96.000       | 4.000   |
| Dec-05            | 95.840       | 4.160   |
| Jan-06            | 95.735       | 4.265   |
| Feb-06            | 95.550       | 4.450   |
| Mar-06            | 95.525       | 4.475   |
| Apr-06            | 95.410       | 4.590   |
| May-06            | 95.385       | 4.615   |
| Jun-06            | 95.365       | 4.635   |
| Jul-06            | 95.365       | 4.635   |
| Aug-06            | 95.365       | 4.635   |
| Sep-06            | 95.365       | 4.635   |
| Oct-06            | 95.365       | 4.635   |
| Nov-06            | 95.370       | 4.630   |
|                   |              |         |

Source: Chicago Board of Options Trading

Table generated November 25, 2005; 17:00 CST

## **Outlook for Interest Rates**

## Survey Results and the MTSU Outlook

### Blue Chip Financial forecast: 2006

- Short-term rates
  - Federal funds rate reaches 4.50 percent by the end of the second quarter and tops out in the vicinity of 4 5/8 percent by mid year.
- Long-term rates
  - 10-Year bond yield rises gradually through the first half of 2006, reaching 5.10 percent by the third quarter

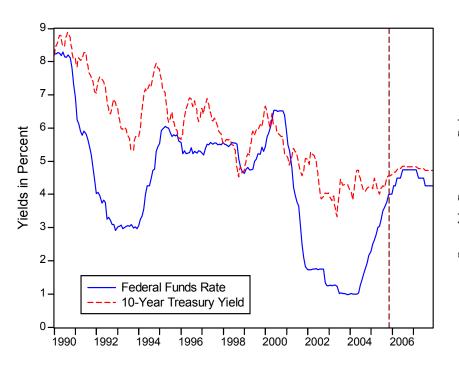
#### Baseline MTSU forecast: 2005-2006

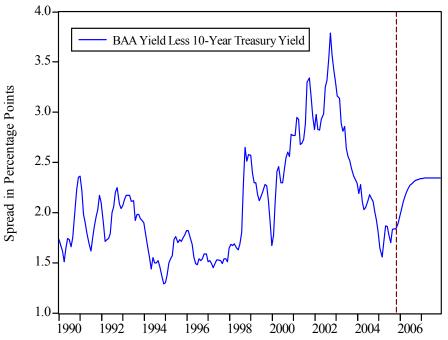
- Federal funds rate increases continue into 2006
- After reaching their peak in mid-2006, short-term rates will remain stable for about a year and then fall to around 4 percent for the remainder of the long-term outlook
- The speed of the removal of liquidity following September 11, 2001, kept long-term interest rates from rising dramatically during the current interest rate cycle
- Credit risk spreads are now narrow compared with early years of this decade
- But the spreads will likely rise as economic activity moderates



## Interest Rate Outlook - Graphic Portrayal

### MTSU Baseline Interest Rate Forecast





|    |                    |      |       | = 2005 === |       |      |       | = 2006 === |       |      |       | = 2007 === |       |      |            |      |
|----|--------------------|------|-------|------------|-------|------|-------|------------|-------|------|-------|------------|-------|------|------------|------|
|    |                    | I(A) | II(A) | III(A)     | IV(E) | I(E) | II(E) | III(E)     | IV(E) | I(E) | II(E) | III(E)     | IV(E) | Ar   | nual Avera | ges  |
|    |                    | 2005 | 2005  | 2005       | 2005  | 2006 | 2006  | 2006       | 2006  | 2007 | 2007  | 2007       | 2007  | 2004 | 2005       | 2006 |
| 1  | Federal Funds      | 2.47 | 2.94  | 3.46       | 3.92  | 4.17 | 4.50  | 4.75       | 4.75  | 4.75 | 4.50  | 4.33       | 4.25  | 3.20 | 4.54       | 4.46 |
|    | Commercial Paper   |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 2  | 1-Month            | 2.50 | 2.97  | 3.46       | 3.97  | 4.20 | 4.59  | 4.82       | 4.84  | 4.84 | 4.64  | 4.49       | 4.41  | 3.22 | 4.61       | 4.60 |
| 3  | 3-Month            | 2.57 | 3.05  | 3.52       | 4.03  | 4.29 | 4.64  | 4.89       | 4.92  | 4.93 | 4.70  | 4.56       | 4.49  | 3.29 | 4.69       | 4.67 |
| 4  | 6-Month            | 2.67 | 3.11  | 3.61       | 4.12  | 4.36 | 4.71  | 4.96       | 4.99  | 4.99 | 4.76  | 4.61       | 4.54  | 3.38 | 4.75       | 4.73 |
| -  |                    |      | ****  |            | =     |      |       |            |       |      |       |            |       |      |            |      |
|    | Finance Paper      |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 5  | 1-Month            | 2.53 | 3.01  | 3.50       | 3.99  | 4.19 | 4.56  | 4.80       | 4.81  | 4.80 | 4.60  | 4.45       | 4.38  | 3.26 | 4.59       | 4.56 |
| 6  | 3-Month            | 2.63 | 3.09  | 3.58       | 4.08  | 4.31 | 4.66  | 4.91       | 4.94  | 4.95 | 4.72  | 4.58       | 4.51  | 3.34 | 4.71       | 4.69 |
| 7  | 6-Month            | 2.73 | 3.16  | 3.66       | 4.17  | 4.38 | 4.72  | 4.96       | 4.98  | 4.98 | 4.74  | 4.58       | 4.51  | 3.43 | 4.76       | 4.70 |
|    |                    |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Treasury Bills     |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 8  | 1-Month            | 2.58 | 2.93  | 3.43       | 3.94  | 4.19 | 4.51  | 4.75       | 4.76  | 4.76 | 4.51  | 4.34       | 4.26  | 3.22 | 4.55       | 4.47 |
| 9  | 3-Month            | 2.87 | 3.18  | 3.70       | 4.26  | 4.46 | 4.72  | 4.90       | 4.89  | 4.88 | 4.65  | 4.51       | 4.44  | 3.50 | 4.74       | 4.62 |
|    |                    |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Negotiable CDs     |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 10 | 1-Month            | 2.59 | 3.06  | 3.56       | 4.08  | 4.30 | 4.71  | 4.94       | 4.95  | 4.94 | 4.73  | 4.56       | 4.48  | 3.32 | 4.72       | 4.68 |
| 11 | 3-Month            | 2.78 | 3.23  | 3.74       | 4.25  | 4.49 | 4.84  | 5.10       | 5.12  | 5.11 | 4.87  | 4.70       | 4.61  | 3.50 | 4.89       | 4.82 |
| 12 | 6-Month            | 3.03 | 3.45  | 3.93       | 4.46  | 4.69 | 4.96  | 5.13       | 5.12  | 5.12 | 4.89  | 4.75       | 4.68  | 3.72 | 4.98       | 4.86 |
|    |                    |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Eurodollar Deposit |      |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 13 | 1-Month            | 2.57 | 3.05  | 3.54       | 4.09  | 4.30 | 4.68  | 4.91       | 4.94  | 4.92 | 4.70  | 4.53       | 4.46  | 3.31 | 4.71       | 4.65 |
| 14 | 3-Month            | 2.77 | 3.21  | 3.71       | 4.27  | 4.49 | 4.84  | 5.09       | 5.12  | 5.12 | 4.87  | 4.70       | 4.62  | 3.49 | 4.88       | 4.82 |
| 15 | 6-Month            | 3.00 | 3.43  | 3.91       | 4.47  | 4.71 | 4.97  | 5.13       | 5.13  | 5.14 | 4.90  | 4.76       | 4.70  | 3.70 | 4.99       | 4.87 |

Capital Market Instruments Table 7

|    |                                | ====== |       | = 2005 === |       |      |       | = 2006 === |       |      |       | = 2007 === |       |      |            |      |
|----|--------------------------------|--------|-------|------------|-------|------|-------|------------|-------|------|-------|------------|-------|------|------------|------|
|    |                                | I(A)   | II(A) | III(A)     | IV(E) | I(E) | II(E) | III(E)     | IV(E) | I(E) | II(E) | III(E)     | IV(E) | An   | nual Avera | ges  |
|    |                                | 2005   | 2005  | 2005       | 2005  | 2006 | 2006  | 2006       | 2006  | 2007 | 2007  | 2007       | 2007  | 2005 | 2006       | 2007 |
|    | U.S. Treasury Notes and Bonds  |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 1  | 1-Yr Note                      | 3.06   | 3.34  | 3.79       | 4.32  | 4.58 | 4.84  | 5.02       | 4.94  | 4.94 | 4.64  | 4.50       | 4.50  | 3.63 | 4.85       | 4.64 |
| 2  | 2-Yr Note                      | 3.44   | 3.64  | 3.95       | 4.39  | 4.58 | 4.82  | 4.99       | 4.97  | 4.96 | 4.76  | 4.62       | 4.56  | 3.86 | 4.84       | 4.73 |
| 3  | 5-Yr Note                      | 3.88   | 3.87  | 4.04       | 4.44  | 4.60 | 4.77  | 4.89       | 4.88  | 4.88 | 4.76  | 4.68       | 4.64  | 4.06 | 4.79       | 4.74 |
| 4  | 10-Yr Note                     | 4.30   | 4.16  | 4.21       | 4.53  | 4.65 | 4.76  | 4.84       | 4.84  | 4.83 | 4.77  | 4.74       | 4.72  | 4.30 | 4.77       | 4.77 |
| 5  | 30-Yr Note                     | 4.76   | 4.55  | 4.51       | 4.81  | 4.77 | 4.77  | 4.82       | 4.78  | 4.79 | 4.80  | 4.77       | 4.77  | 4.66 | 4.79       | 4.78 |
|    |                                |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Other Bonds                    |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 6  | AAA Bonds                      | 5.32   | 5.15  | 5.09       | 5.42  | 5.68 | 5.93  | 6.10       | 6.18  | 6.23 | 6.21  | 6.21       | 6.21  | 5.25 | 5.97       | 6.22 |
| 7  | BAA Bonds                      | 5.97   | 5.97  | 5.98       | 6.39  | 6.68 | 6.97  | 7.13       | 7.16  | 7.18 | 7.12  | 7.08       | 7.07  | 6.08 | 6.99       | 7.11 |
| 8  | State and Local                | 4.44   | 4.33  | 4.31       | 4.54  | 4.67 | 4.82  | 4.93       | 4.96  | 4.98 | 4.95  | 4.94       | 4.93  | 4.41 | 4.84       | 4.95 |
|    |                                |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Mortgage Rates - Primary Mkt   |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 9  | 30-Yr (FHLMC - PMMS)           | 5.51   | 5.51  | 5.61       | 6.15  | 6.23 | 6.35  | 6.46       | 6.48  | 6.49 | 6.44  | 6.41       | 6.40  | 5.70 | 6.38       | 6.44 |
| 10 | 15-Yr (FHLMC - PMMS)           | 4.96   | 5.01  | 5.14       | 5.64  | 5.83 | 6.03  | 6.18       | 6.19  | 6.20 | 6.10  | 6.03       | 6.00  | 5.19 | 6.06       | 6.08 |
| 11 | ARM (FHLMC - PMMS)             | 4.17   | 4.24  | 4.49       | 5.10  | 5.60 | 6.08  | 6.44       | 6.50  | 6.60 | 6.39  | 6.31       | 6.35  | 4.50 | 6.16       | 6.41 |
|    |                                |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
|    | Mortgage Rates - Secondary Mkt |        |       |            |       |      |       |            |       |      |       |            |       |      |            |      |
| 12 | 30-Yr (FLHMC Req Net Yield)    | 5.76   | 5.72  | 5.76       | 6.28  | 6.45 | 6.57  | 6.65       | 6.65  | 6.65 | 6.59  | 6.55       | 6.53  | 5.88 | 6.58       | 6.58 |
| 13 | 15-Yr (FHLMC Req Net Yield)    | 5.26   | 5.29  | 5.35       | 5.80  | 5.98 | 6.13  | 6.23       | 6.20  | 6.18 | 6.05  | 5.95       | 5.90  | 5.42 | 6.14       | 6.02 |

## The Tennessee Cycle in Perspective

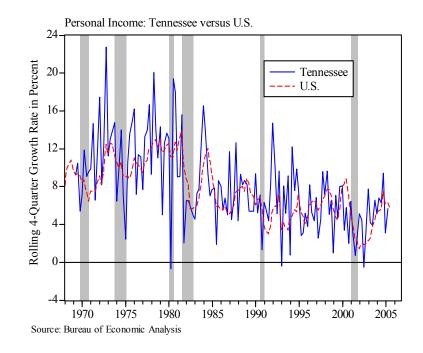
Personal Income – Tennessee versus U.S.

Quarterly growth in state and nation follows roughly the same cyclical pattern

- Historically, each 1% growth in the U.S. is met with 1% growth in Tennessee with a lapse of about eight quarters
- Admittedly, there are sizeable shortrun deviations between the two

So far in this expansion, the rolling fourquarter growth of personal income for Tennessee is tracking the U.S. pattern

But both Tennessee and U.S. may be in the early stage of decelerating income growth



## The Tennessee Cycle in Perspective

### Labor Markets – Tennessee versus U.S.

Tennessee's growth pattern moves roughly in tandem with U.S. over time, but differences are evident

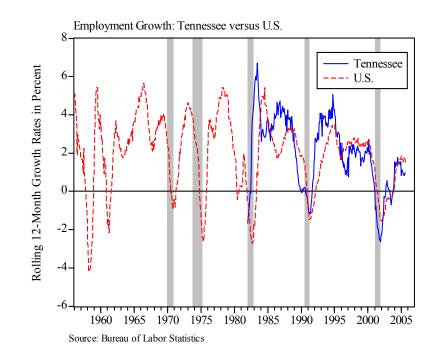
Pattern has tighter co-movement as decline gathers momentum

Historically, Tennessee typically had a stronger employment growth than the country as a whole in the upswing

But Tennessee and U.S. are moving in close tandem in this expansion in upswing

U.S. appears to be in the early stage of decelerating growth

Tennessee growth still appears strong





## The Tennessee Cycle in Perspective

## Housing Activity – Tennessee versus U.S.

Housing in Tennessee generally moves with the U.S. housing cycle

For 2004 and so far in 2005, housing in Tennessee is in line with U.S. housing activity

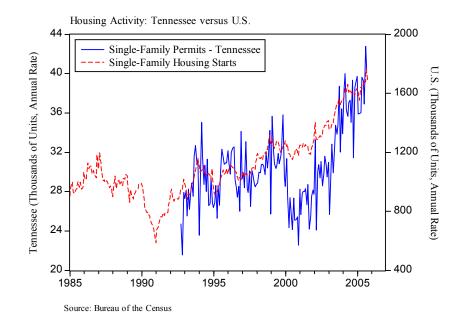
Rebound in late 2003, 2004, and so far in 2005 is attributable to lower mortgage rates for both Tennessee and U.S.

Because of this, many see the housing boom as a potential bubble

 If so and if the bubble bursts, both the volume of permits and valuation could be at risk

Housing in Tennessee is more volatile than in the U.S.

- Expansion in Tennessee and the U.S. seem to move together
- Downturn is more serve in Tennessee than the country as a whole
- Implication: if there is a slowdown in housing, activity could fall dramatically in Tennessee





## **Consumer Spending**

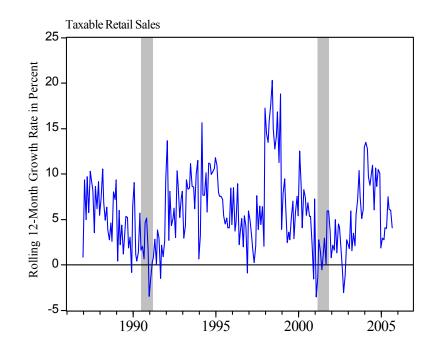
Pattern of slower growth the 1990 recession was repeated after the 2001 recession

In both cases, growth eventually accelerated

However, recent growth is at slower pace than a few years ago

Since inflation is lower, this represents stronger growth in real terms compared with the last expansion

Problem: even so, pace of nominal sales growth may not be supportive of strong growth in tax revenue



**Baseline Tennessee Outlook** Table 8

|            |                               |         |         | = 2005 ==== |         | =====   |         | = 2006 === |         |         |         | = 2007 === |         |        |            |       |
|------------|-------------------------------|---------|---------|-------------|---------|---------|---------|------------|---------|---------|---------|------------|---------|--------|------------|-------|
|            |                               | I(A)    | II(A)   | III(A)      | IV(E)   | I(E)    | II(E)   | III(E)     | IV(E)   | I(E)    | II(E)   | III(E)     | IV(E)   | Year-c | ver-Year G | rowth |
|            |                               | 2005    | 2005    | 2005        | 2005    | 2006    | 2006    | 2006       | 2006    | 2007    | 2007    | 2007       | 2007    | 2005   | 2006       | 2007  |
| National T | Trends                        |         |         |             |         |         |         |            |         |         |         |            |         |        |            |       |
| 1 Civilia  | an Employment (Mil.)          | 140.3   | 141.4   | 142.3       | 142.8   | 143.4   | 144.0   | 144.6      | 145.2   | 145.8   | 146.4   | 147.0      | 147.5   | 1.8    | 1.8        | 1.6   |
| 2 Cha      | ange *                        | 0.6     | 3.2     | 2.6         | 1.5     | 1.6     | 1.6     | 1.7        | 1.7     | 1.6     | 1.6     | 1.6        | 1.6     |        |            |       |
| 3 Perso    | onal Income                   | 10073.4 | 10221.2 | 10293.0     | 10392.3 | 10544.4 | 10688.8 | 10846.4    | 10995.8 | 11134.9 | 11285.4 | 11433.4    | 11584.7 | 5.5    | 5.1        | 5.5   |
| 4 Cha      | ange *                        | 2.0     | 6.0     | 2.8         | 3.9     | 6.0     | 5.6     | 6.0        | 5.6     | 5.2     | 5.5     | 5.4        | 5.4     |        |            |       |
| 5 Incom    | ne Per Employee (T)           | 71.801  | 72.284  | 72.323      | 72.758  | 73.530  | 74.235  | 75.015     | 75.728  | 76.374  | 77.096  | 77.797     | 78.524  | 3.6    | 3.2        | 3.8   |
| 6 Cha      | ange *                        | 1.4     | 2.7     | 0.2         | 2.4     | 4.3     | 3.9     | 4.3        | 3.9     | 3.5     | 3.8     | 3.7        | 3.8     |        |            |       |
| 7 Housi    | ing Starts (Mil. of Units)    | 2.083   | 2.044   | 2.092       | 2.052   | 2.044   | 2.038   | 2.027      | 2.011   | 1.990   | 1.984   | 1.973      | 1.958   | 6.1    | -1.8       | -2.7  |
| 8 Cha      | ange *                        | 24.2    | -7.2    | 9.7         | -7.5    | -1.6    | -1.1    | -2.1       | -3.1    | -4.1    | -1.3    | -2.1       | -3.1    |        |            |       |
|            |                               |         |         |             |         |         |         |            |         |         |         |            |         |        |            |       |
| Tennesse   | e                             |         |         |             |         |         |         |            |         |         |         |            |         |        |            |       |
| 9 Nonag    | gricultural Employment (T)    | 2719.5  | 2723.8  | 2725.6      | 2727.4  | 2732.0  | 2739.1  | 2747.6     | 2757.1  | 2766.5  | 2776.0  | 2786.0     | 2795.6  | 0.9    | 0.7        | 1.4   |
| 10 Cha     | ange *                        | 0.7     | 0.6     | 0.3         | 0.3     | 0.7     | 1.0     | 1.2        | 1.4     | 1.4     | 1.4     | 1.4        | 1.4     |        |            |       |
| 11 Perso   | onal Income                   | 182.3   | 184.9   | 186.3       | 188.2   | 190.7   | 193.3   | 196.0      | 198.6   | 201.2   | 203.9   | 206.6      | 209.4   | 5.4    | 5.0        | 5.5   |
| 12 Cha     | ange *                        | 3.1     | 5.7     | 3.1         | 4.1     | 5.5     | 5.4     | 5.8        | 5.5     | 5.2     | 5.5     | 5.4        | 5.4     |        |            |       |
| 13 Divide  | ends & Interest               | 20.3    | 20.6    | 20.9        | 21.1    | 21.3    | 21.5    | 21.6       | 21.8    | 22.0    | 22.1    | 22.3       | 22.5    | 0.9    | 3.9        | 3.2   |
| 14 Cha     | ange *                        | -17.5   | 4.4     | 7.5         | 3.4     | 3.3     | 3.2     | 3.3        | 3.2     | 3.1     | 3.2     | 3.1        | 3.0     |        |            |       |
| 15 Incom   | ne Per Employee (T)           | 67.052  | 67.876  | 68.349      | 68.994  | 69.812  | 70.555  | 71.329     | 72.050  | 72.730  | 73.454  | 74.162     | 74.892  | 4.5    | 4.2        | 4.0   |
| 16 Cha     | ange *                        | 2.4     | 5.0     | 2.8         | 3.8     | 4.8     | 4.3     | 4.5        | 4.1     | 3.8     | 4.0     | 3.9        | 4.0     |        |            |       |
|            |                               |         |         |             |         |         |         |            |         |         |         |            |         |        |            |       |
| 17 Retail  | l Sales                       | 77.8    | 79.1    | 81.0        | 82.2    | 83.7    | 85.2    | 86.8       | 88.4    | 89.9    | 91.5    | 93.2       | 94.8    | 4.7    | 7.5        | 7.4   |
| 18 Cha     | ange *                        | -0.4    | 7.1     | 10.1        | 6.1     | 7.4     | 7.3     | 7.6        | 7.5     | 7.2     | 7.4     | 7.3        | 7.2     |        |            |       |
| 19 Single  | e-Family Building Permits (T) | 37.190  | 38.325  | 40.049      | 38.577  | 38.231  | 37.322  | 37.163     | 37.110  | 36.689  | 36.637  | 36.250     | 35.804  | 4.6    | -2.8       | -3.0  |
| 20 Cha     | ange *                        | 9.4     | 12.8    | 19.2        | -13.9   | -3.5    | -9.2    | -1.7       | -0.6    | -4.5    | -0.6    | -4.2       | -4.8    |        |            |       |

Note: Except where noted, all data in billions of dollars. Historic sources: BEA, BLS, State of Tennessee T=Thousands of units, persons, or dollars

\* Quarter-to-quarter percent changes expressed at compound annual rates.

A = Actual; E = Forecast

November 25, 2005

|                                |         |         |         |         |         |         |         |         |         |         | F       | Forecasts |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|
|                                | FY94-95 | FY95-96 | FY96-97 | FY97-98 | FY98-99 | FY99-00 | FY00-01 | FY01-02 | FY02-03 | FY03-04 | FY04-05 | FY05-06   | FY06-07 | FY07-08 |
| 1 Total Tax Revenue*           | 5767.1  | 6071.7  | 6415.1  | 6791.0  | 7030.3  | 7558.5  | 7636.3  | 7508.6  | 8505.3  | 9121.0  | 9665.6  | 9921.2    |         |         |
| 2 Chg@                         | 4.8     | 5.3     | 5.7     | 5.9     | 3.5     | 7.5     | 1.0     | -1.7    | 13.3    | 7.2     | 6.0     | 2.6       |         |         |
| 3 Sales and Use Tax*           | 3477.0  | 3673.8  | 3906.7  | 4102.7  | 4337.3  | 4608.3  | 4642.7  | 4654.7  | 5455.2  | 5806.5  | 6094.4  | 6346.0    |         |         |
| 4 Chg@                         | 3.2     | 5.7     | 6.3     | 5.0     | 5.7     | 6.2     | 0.7     | 0.3     | 17.2    | 6.4     | 5.0     | 4.1       |         |         |
| 5 Income Tax*                  | 101.3   | 114.5   | 128.9   | 160.4   | 160.6   | 180.2   | 198.6   | 144.5   | 116.8   | 139.8   | 155.4   | 162.2     |         |         |
| 6 Chg@                         | 1.0     | 13.0    | 12.6    | 24.5    | 0.1     | 12.2    | 10.2    | -27.2   | -19.2   | 19.7    | 11.2    | 4.4       |         |         |
| 7 Gross Receipts Tax*          | 180.6   | 175.9   | 189.0   | 188.4   | 199.3   | 213.5   | 216.8   | 223.9   | 216.3   | 218.6   | 235.0   | 238.6     |         |         |
| 8 Chg@                         | 9.0     | -2.6    | 7.4     | -0.3    | 5.8     | 7.1     | 1.5     | 3.3     | -3.4    | 1.1     | 7.5     | 1.5       |         |         |
| 9 Excise plus Franchise Taxes* | 777.0   | 816.1   | 888.5   | 913.8   | 893.4   | 1074.3  | 1112.1  | 968.4   | 1085.0  | 1181.9  | 1367.4  | 1358.4    |         |         |
| 10 Chg@                        | 14.6    | 5.0     | 8.9     | 2.8     | -2.2    | 20.3    | 3.5     | -12.9   | 12.0    | 8.9     | 15.7    | -0.7      |         |         |
| 11 Gasoline Tax*               | 528.3   | 535.9   | 543.3   | 563.2   | 567.9   | 576.6   | 569.4   | 576.9   | 600.9   | 600.9   | 608.1   | 600.0     |         |         |
| 12 Chg@                        | -4.4    | 1.4     | 1.4     | 3.7     | 0.8     | 1.5     | -1.3    | 1.3     | 4.2     | 0.0     | 1.2     | -1.3      |         |         |
| 13 Vehicle Registration*       | 179.5   | 185.2   | 184.2   | 196.5   | 201.5   | 219.3   | 212.1   | 221.2   | 226.8   | 240.5   | 246.3   | 257.0     |         |         |
| 14 Chg@                        | 8.4     | 3.1     | -0.5    | 6.6     | 2.6     | 8.8     | -3.3    | 4.3     | 2.5     | 6.0     | 2.4     | 4.4       |         |         |
| 15 Fuel Tax*                   | 122.2   | 126.7   | 126.8   | 133.2   | 142.5   | 152.8   | 146.8   | 151.2   | 154.8   | 168.8   | 173.3   | 174.1     |         |         |
| 16 Chg@                        | 9.9     | 3.7     | 0.1     | 5.0     | 7.0     | 7.2     | -3.9    | 3.0     | 2.4     | 9.0     | 2.7     | 0.5       |         |         |
| 17 Privilege Tax*              | 123.8   | 139.9   | 150.7   | 171.0   | 191.9   | 186.6   | 190.1   | 207.9   | 248.6   | 276.9   | 294.1   | 295.6     |         |         |
| 18 Chg@                        | -1.4    | 12.9    | 7.8     | 13.4    | 12.2    | -2.8    | 1.9     | 9.4     | 19.6    | 11.4    | 6.2     | 0.5       |         |         |
| 19 All Other Taxes*            | 277.3   | 303.7   | 296.8   | 361.8   | 335.9   | 346.9   | 347.7   | 359.9   | 401.0   | 487.2   | 491.6   | 6200.7    |         |         |
| 20 Chg@                        | 17.3    | 9.5     | -2.3    | 21.9    | -7.2    | 3.3     | 0.2     | 3.5     | 11.4    | 21.5    | 0.9     | 1161.3    |         |         |

#### **Prospects for Tax Revenue: MTSU Forecast**

Table 10

|  | •                                |         |         |         |         |         |         |         |         |         |         |         |          |          |          |  |
|--|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|--|
| Tennessee Economic Assumptions (Fiscal-Year Basis) Forecasts |                                  |         |         |         |         |         |         |         |         |         |         |         |          |          |          |  |
|  |                                  | FY94-95 | FY95-96 | FY96-97 | FY97-98 | FY98-99 | FY99-00 | FY00-01 | FY01-02 | FY02-03 | FY03-04 | FY04-05 | FY05-06  | FY06-07  | FY07-08  |  |
| 1  | Personal Income (Bil \$)         | 110.0   | 115.2   | 121.6   | 128.9   | 137.0   | 144.9   | 152.0   | 156.8   | 162.0   | 170.4   | 181.3   | 189.6    | 199.9    | 210.8    |  |
| 2  | Chg@                             | 7.7     | 4.8     | 5.5     | 6.0     | 6.3     | 5.7     | 4.9     | 3.1     | 3.3     | 5.2     | 6.4     | 4.6      | 5.4      | 5.4      |  |
| 3  | Nonagricultural Employment (Mil) | 2.5     | 2.5     | 2.6     | 2.6     | 2.7     | 2.7     | 2.7     | 2.7     | 2.7     | 2.7     | 2.7     | 2.7      | 2.8      | 2.8      |  |
| 4  | Chg@                             | 3.9     | 2.2     | 1.4     | 2.1     | 1.9     | 2.1     | 0.2     | -2.1    | 0.1     | 0.5     | 1.3     | 0.6      | 1.1      | 1.4      |  |
| 5  | Income Per Employee (Th \$)      | 44.6    | 45.7    | 47.6    | 49.4    | 51.5    | 53.4    | 55.9    | 58.9    | 60.8    | 63.6    | 66.8    | 69.4     | 72.4     | 75.3     |  |
| 6  | Chg@                             | 3.7     | 2.5     | 4.0     | 3.8     | 4.4     | 3.6     | 4.8     | 5.3     | 3.2     | 4.7     | 5.0     | 4.0      | 4.3      | 4.0      |  |
| 7  | Retail Sales (Bil \$)            | 44.5    | 46.8    | 48.3    | 53.5    | 58.8    | 62.6    | 64.1    | 65.9    | 67.0    | 73.1    | 77.9    | 83.0     | 89.2     | 95.6     |  |
| 8  | Chg@                             | 9.3     | 5.3     | 3.1     | 10.8    | 9.9     | 6.5     | 2.4     | 2.9     | 1.7     | 9.1     | 6.5     | 6.6      | 7.4      | 7.3      |  |
| 9  | Building Permits (Th of Units)   | 27.6    | 31.3    | 29.2    | 29.4    | 31.2    | 29.7    | 26.3    | 28.0    | 30.2    | 36.0    | 37.3    | 38.5     | 36.9     | 35.7     |  |
| 1  | 0 Chg@                           | -8.2    | 13.5    | -6.8    | 0.7     | 6.0     | -4.7    | -11.3   | 6.4     | 8.0     | 19.0    | 3.6     | 3.4      | -4.3     | -3.3     |  |
| R  | Revenue Forecasts Forecasts      |         |         |         |         |         |         |         |         |         |         |         |          |          |          |  |
|  |                                  | FY94-95 | FY95-96 | FY96-97 | FY97-98 | FY98-99 | FY99-00 | FY00-01 | FY01-02 | FY02-03 | FY03-04 | FY04-05 | FY05-06  | FY06-07  | FY07-08  |  |
|  | 11 Total Tax Revenue*            | 5.767.1 | 6.071.7 | 6.415.1 | 6.791.0 | 7,030.3 | 7,558.5 | 7,636.3 | 7,508.6 | 8.505.3 | 9,121.0 | 9,665.6 | 10.003.2 | 10,433.6 | 10,880.6 |  |
|  | 12 Chg@                          | 4.8     | 5.3     | 5.7     | 5.9     | 3.5     | 7.5     | 1.0     | -1.7    | 13.3    | 7.2     | 6.0     | 3.5      | 4.3      | 4.3      |  |
|  | 13 Sales and Use Tax*            | 3.477.0 | 3.673.8 | 3,906.7 | 4,102.7 | 4,337.3 | 4.608.3 | 4.642.7 | 4,654.7 | 5,455.2 | 5,806.5 | 6,094.4 | 6.359.8  | 6.649.9  | 6,952.6  |  |
|  | 14 Chg@                          | 3.2     | 5.7     | 6.3     | 5.0     | 5.7     | 6.2     | 0.7     | 0.3     | 17.2    | 6.4     | 5.0     | 4.4      | 4.6      | 4.6      |  |
|  | 15 Income Tax*                   | 101.3   | 114.5   | 128.9   | 160.4   | 160.6   | 180.2   | 198.6   | 144.5   | 116.8   | 139.8   | 155.4   | 162.4    | 169.4    | 175.7    |  |
|  | 16 Chg@                          | 1.0     | 13.0    | 12.6    | 24.5    | 0.1     | 12.2    | 10.2    | -27.2   | -19.2   | 19.7    | 11.2    | 4.5      | 4.3      | 3.7      |  |
|  | 17 Gross Receipts Tax*           | 180.6   | 175.9   | 189.0   | 188.4   | 199.3   | 213.5   | 216.8   | 223.9   | 216.3   | 218.6   | 235.0   | 243.5    | 251.8    | 259.6    |  |
|  | 18 Chg@                          | 9.0     | -2.6    | 7.4     | -0.3    | 5.8     | 7.1     | 1.5     | 3.3     | -3.4    | 1.1     | 7.5     | 3.6      | 3.4      | 3.1      |  |
|  | 19 Excise plus Franchise Taxes*  | 777.0   | 816.1   | 888.5   | 913.8   | 893.4   | 1074.3  | 1112.1  | 968.4   | 1085.0  | 1181.9  | 1367.4  | 1388.6   | 1444.1   | 1507.1   |  |
|  | 20 Chg@                          | 14.6    | 5.0     | 8.9     | 2.8     | -2.2    | 20.3    | 3.5     | -12.9   | 12.0    | 8.9     | 15.7    | 1.6      | 4.0      | 4.4      |  |
|  | 21 Gasoline Tax*                 | 528.3   | 535.9   | 543.3   | 563.2   | 567.9   | 576.6   | 569.4   | 576.9   | 600.9   | 600.9   | 608.1   | 612.5    | 619.7    | 628.5    |  |
| - 3  | 22 Chg@                          | -4.4    | 1.4     | 1.4     | 3.7     | 0.8     | 1.5     | -1.3    | 1.3     | 4.2     | 0.0     | 1.2     | 0.7      | 1.2      | 1.4      |  |
| - 3  | 23 Vehicle Registration*         | 179.5   | 185.2   | 184.2   | 196.5   | 201.5   | 219.3   | 212.1   | 221.2   | 226.8   | 240.5   | 246.3   | 256.4    | 263.0    | 269.3    |  |
|  | 24 Chg@                          | 8.4     | 3.1     | -0.5    | 6.6     | 2.6     | 8.8     | -3.3    | 4.3     | 2.5     | 6.0     | 2.4     | 4.1      | 2.6      | 2.4      |  |
|  | 25 Fuel Tax*                     | 122.2   | 126.7   | 126.8   | 133.2   | 142.5   | 152.8   | 146.8   | 151.2   | 154.8   | 168.8   | 173.3   | 177.2    | 183.5    | 190.8    |  |
|  | 26 Chg@                          | 9.9     | 3.7     | 0.1     | 5.0     | 7.0     | 7.2     | -3.9    | 3.0     | 2.4     | 9.0     | 2.7     | 2.2      | 3.6      | 4.0      |  |
|  | 27 Privilege Tax*                | 123.8   | 139.9   | 150.7   | 171.0   | 191.9   | 186.6   | 190.1   | 207.9   | 248.6   | 276.9   | 294.1   | 298.7    | 332.9    | 362.1    |  |
|  | 28 Chg@                          | -1.4    | 12.9    | 7.8     | 13.4    | 12.2    | -2.8    | 1.9     | 9.4     | 19.6    | 11.4    | 6.2     | 1.6      | 11.4     | 8.8      |  |
|  | 29 All Other Taxes*              | 277.3   | 303.7   | 296.8   | 361.8   | 335.9   | 346.9   | 347.7   | 359.9   | 401.0   | 487.2   | 491.6   | 504.1    | 519.3    | 534.9    |  |
|  | 30 Chg@                          | 17.3    | 9.5     | -2.3    | 21.9    | -7.2    | 3.3     | 0.2     | 3.5     | 11.4    | 21.5    | 0.9     | 2.5      | 3.0      | 3.0      |  |

\* Millions of dollars @ Annual Percent Change
Annual economic data in lines 1, 3, 5, 7, and 9 are calculated in terms of fiscal years ending in IIQ of the calendar year of the noted fiscal year

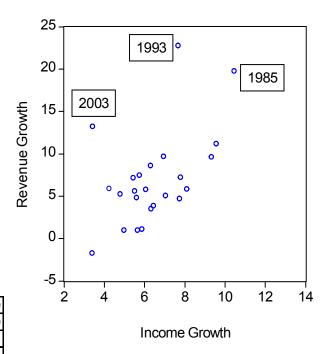
November 27, 2005



Top-down forecasting model projects growth in tax revenue based on personal income growth, controlling for tax rate changes in 1985, 1993, and 2003

Based on personal income projections, the consistency check is below

|                          | 2006    | 2007     | 2008     | 2009     | 2010     |
|--------------------------|---------|----------|----------|----------|----------|
| Revenue Growth           | 3.4     | 4.1      | 4.0      | 4.0      | 4.0      |
| Renenue (millions of \$) | \$9,999 | \$10,405 | \$10,821 | \$11,255 | \$11,708 |
| Income Growth            | 4.6     | 5.4      | 5.4      | 5.5      | 5.5      |
| Employment Growth        | 0.6     | 1.1      | 1.4      | 1.4      | 1.4      |





## **Contingency Views**

## Balancing the Risks

#### **Probabilities**

| <ul><li>Stronger growth</li></ul> | 25% |
|-----------------------------------|-----|
| <ul><li>Baseline</li></ul>        | 50% |
| <ul><li>Weaker growth</li></ul>   | 25% |

Tilting the balance to weak-growth scenario: Asymmetric cost of forecast errors

- Lower than projected tax revenue is a bigger problem for the state than higher than projected tax revenue
- Risk scenario
  - Faltering U.S. growth with spillover effects to Tennessee
  - Personal income growth in Tennessee is roughly one-half the rate in the baseline forecast
  - Employment growth is roughly one-half the pace projected in the baseline
  - An additional half percent "haircut" to the revenue projection is incorporated to risk case to account reduced elasticity in times of economic stress

Results for this risk scenario, using the consistency model is reported below

|                          | 2006    | 2007     | 2008     |
|--------------------------|---------|----------|----------|
| Revenue Growth           | 2.2     | 2.5      | 2.3      |
| Renenue (millions of \$) | \$9,871 | \$10,087 | \$10,295 |



## Monitoring the Likelihood of Weaker Than Projected Growth

### Winning the peace

- Uncertainty over the situation in Iraq remains *Global growth* 
  - Growth remains weak outside Pacific rim
  - On the positive side, Japan has emerged from its long deflationary recession

#### Pricing power

- Global capacity continues to limit the ability of manufacturing to secure price increases, which affects ability to manage earnings
- Prices of goods less energy (CPI basis) advanced decline in the past few months
- Effort to hold the line on inflation may again be placing most of the adjustment pressure on the goods-producing sectors

### Sector problems

- Housing and vehicle sales supported by low interest rates and some evidence that the bloom is fading
- Defined-benefit pensions remain underfunded and are finally attracting political attention

### Energy

 Restoration of natural gas flows could be more of a problem than crude oil flows following Katrina

### Interest Rate Cycle and the Yield Curve

■ The yield curve is flattening; forecasts of the 1-year and 2-year Treasury yield shows it inverting next summer

### The dollar in international currency markets

- Dollar tally may be solely the effect of higher short-term interest rates
- Trade deficit is wide and is unlikely to narrow without a large jump in export growth and a sharp narrowing of import growth
- Private foreign appetite for dollar instruments is weakening
- Capital inflow through official foreign institutions is increasing in importance
- China has adopted a variation of a managed float against a basket of currencies
- China is still heavy purchaser of dollar assets given its sizeable trade surplus with the U.S.